

## CURRICULUM VITAE

Mark Ebers



### *Office:*

Seminar für Allgemeine Betriebswirtschaftslehre, Unternehmensentwicklung und Organisation  
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### **University Education**

Study of Business Administration and Industrial Sociology at Hamburg University, Germany:	October 1st, 1974 - August 30th, 1979
Graduate studies in Business Administration and Political Science at Mannheim University, Germany:	January, 1980 - October, 1984

### **Academic Degrees**

Diplom-Kaufmann (Dipl.Kfm.)	September 19th, 1979 Department of Business Administration, Hamburg University, Germany
Doctorate (Dr. rer. pol.)	February 13th, 1985 Mannheim University, Germany
Habilitation (Dr. rer. pol. habil.)	July 14th, 1993 Mannheim University, Germany

## Academic Positions

Teaching and research fellow (Wissenschaftlicher Angestellter) at the Faculty of Business Administration, Mannheim University, Germany	January 22nd, 1980 - September 30th, 1985
Assistant Professor (Hochschulassistent) at the Faculty of Business Administration, Mannheim University, Germany	October 1st, 1985 - July 31st 1992
John F. Kennedy Memorial Fellow CES, Harvard University, Cambridge, MA, U.S.A.	August 1st, 1989 - September 15th, 1990
Professor of Business Administration Chair for Organization, Paderborn University, Germany	April 1st, 1992 - March 31st, 1994
Professor of Business Administration, Chair for Management and Organization, Augsburg University, Germany	April 1st, 1994 –September 30th, 2004
Professor of Business Administration, Chair for Corporate Development and Organization, Cologne University, Germany	October 1st, 2004 – present
Visiting Professor Università L. Bocconi, Milan, Italy	March-April 1996
Visiting Scholar Harvard University, Cambridge, MA, U.S.A.	February-October 1997
Visiting Scholar Harvard Business School, Boston, MA, U.S.A.	March-September 2002
Visiting Professor Tilburg University, The Netherlands	March 2004
Advanced Institute of Management (AIM) International Visiting Fellow. University of Strathclyde, Glasgow, Scotland	March 2006 - June 2007
Visiting Professor University of Strathclyde, Glasgow, Scotland	January 2008 – December 2010
Visiting Scholar Columbia Business School, New York City, U.S.A.	September 2008 – March 2009

Fellow Institute for Advanced Studies, Hebrew University, Jerusalem, Israel	September 2012 – January 2013
Short-term Scholar, New York University	January 2014 – April 2014
Visiting Scholar, New York University	September 2017 – March 2018

### **Awards**

Karin-Islinger Prize 1985 Mannheim University  
for dissertation "Organisationskultur - Ein neues Forschungsprogramm?"

John F. Kennedy Memorial Fellowship, Harvard University 1989-1990

Best Paper Award 2007, German Academic Association for Business Research,  
for the publication „The dynamics of social capital and their performance implications: Lessons  
from biotechnology start-ups.” Administrative Science Quarterly, vol. 51, 2006, 262-292 (with  
Indre Maurer)

Best Paper Award 2007 of the European Group for Organizational Studies (EGOS) for  
Indre Maurer, Vera Bartsch, Mark Ebers and Svenja Knöpfler: “Learning in Project-Based  
Organizations: How Project Members' Social Capital Affects Effective Knowledge Transfer and  
Organizational Performance.”

Albertus-Magnus-Award for teaching excellence, spring 2009, rewarded by the Student  
Association of the Faculty of Business, Economics, and the Social Sciences of Cologne  
University

### **Research Grants**

2015 „Professoren als Entrepreneurship-Promotoren zur Gründungsförderung in  
Forschungseinrichtungen (PEP II)“. BMBF (German Federal Ministry for Education and  
Research)  
1.524.600,00 €

2012 “Professoren als Entrepreneurship-Promotoren zur Gründungsförderung in  
Forschungseinrichtungen (PEP)“. BMBF (German Federal Ministry for Education and Research)  
784.600,00 €

2010 „Adoption, adaption and performance implications of management concepts in mergers and  
acquisitions“. DFG (German Federal Research Council)  
276.420,-- €

2008 „Learning and innovation in inter-organizational projects“. DFG (German Federal Research  
Council)  
23.600,-- €

2005 “Knowledge Governance and Projects”. Fund for Investments in Base Research (FIRB),  
Italian Ministry of Education, University and Research (MIUR)  
15.000,-- €

1995 „The constitutional and organisational design of international governmental organisations“. DFG (German Federal Research Council)  
€

### **Professional Academic Activities**

News and Notes Editor "Organization Studies"      March 1st, 1986 - March 31st, 1993  
Editorial Board Member "Organization Studies"      January 1st, 1993 - today  
Editorial Board Member "Organization Science"      January 1st, 1998 - 2003  
Editorial Board Member "Columbia Journal of World Business" March 1<sup>st</sup>, 1999 - 2004  
Co-Editor "Die Betriebswirtschaft"      January 1<sup>st</sup>, 2000 - 2016  
Editorial Board Member "Journal of Management & Governance"      May 1<sup>st</sup> 2000 - 2007  
Editorial Board Member "Strategic Organization"      September 1<sup>st</sup> 2001 – today  
Editorial Board Member "Scandinavian Journal of Management"      January 1<sup>st</sup> 2003 – today  
Chief Editor “Die Betriebswirtschaft”      February 2004 – February 2007  
Editorial Board Member "Academy of Management Review" April 2017 – March 2020

Regular reviewer for Academy of Management Journal, Administrative Science Quarterly, Organization Studies, Organization Science, Research Policy, Strategic Management Journal, Strategic Organization, Columbia Journal of World Business, Journal of Management and Governance, Journal of Business Research, Die Betriebswirtschaft, Zeitschrift Führung und Organisation, Zeitschrift für Betriebswirtschaft.

Coordinator of the research program 'Inter-organizational Networks' within the European Science Foundation's program 'European Management and Organizations in Transition' (January 1993 - September 1997)

Co-Organizer (with Anna Grandori, Bocconi University, Milan) of "Standing Workgroup on Business Network Research" within the European Group of Organisation Studies (EGOS), June 1999 – June 2003

Co-Director Augsburg Executive MBA Program      May 1998 – March 2004

Director of Division of Research Methods within the German Academy of Management,  
May 2000 – April 2002

Dean (Head of Department) of Faculty of Business Administration, Economics and Social Sciences, Augsburg University,      October 2000 - November 2001

Director of Division of Organization Studies within the German Academy of Management,  
May 2002 – 2004

Member of the Board of Curators AIESEC, Augsburg University  
Januar 2003 – September 2004

Chair of the Board of Curators AIESEC, Augsburg University  
May 2003 – 2004

Member of the Board Schmalenbach-Gesellschaft  
Deutsche Gesellschaft für Betriebswirtschaft e.V.      July 2003 – today

- Member of Curatorium  
„Organisationsforum Wirtschaftskongress (OFW)“,  
Cologne University January 2005 – 2016
- Co-Director “International Max Planck  
Research School on the Social and Political  
Constitution of the Economy”, Cologne January 2007 – today
- Senator, Cologne University, representing the Faculty of Business Administration, Economics,  
and Social Sciences April 2007 – March 2017
- Program Chair, Annual Conference 2008, German  
Academic Association for Business Research October 2007 – March 2008
- Academic Head of the Working Group  
“Organization” in the Schmalenbach-Gesellschaft  
Deutsche Gesellschaft für Betriebswirtschaft e.V. September 2011 – today
- Representative at large, Organization and  
Management Theory (OMT) Division,  
Academy of Management August 2013 – August 2016
- Member of DFG (German Federal Research Association)  
Fachkollegium 112, Business Administration, April 2016 – today

### **Membership in Academic Associations**

- U.S. Academy of Management
- European Group of Organization Studies (EGOS)
- Verband der Hochschullehrer für Betriebswirtschaft e.V. (German Association of Scholars in  
Business Administration): Division for Organization Studies, Division for Research Methods,  
and Division for Public Administration
- Schmalenbach-Gesellschaft Deutsche Gesellschaft für Betriebswirtschaft e.V.: Study Group on  
Management

### **Organizer and Co-Organizer of Academic Conferences**

- 'Inter-organizational Networks: Structures and Processes', Berlin, 6-7 September 1993, within the  
European Science Foundation Program 'European Management and Organization in Transition  
(EMOT)'
- Sub-theme 3 „Co-operation and Conflict in Inter-organizational Relationships“ for the 12th  
European Group of Organization Studies (EGOS) Colloquium, Istanbul, 6-8 July 1995
- Sub-theme 2 „Inter-Organizational Networks and Radical Environmental Change“ for the 13th  
European Group of Organization Studies (EGOS) Colloquium, Budapest, 3-5 Juli 1997
- Summer School for Doctoral Students from the European Science Foundation Program  
'European Management and Organization in Transition (EMOT)', Bologna, 16-21 September  
1997
- Sub-theme 19 „Relational Perspectives on Organization Forms“ for the 14<sup>th</sup> European Group of  
Organization Studies (EGOS) Colloquium, Maastricht, 9-11 July 1998

Workshop of German Academy of Management Division on Research Methods "New Forms of Organizing Economic Activities: Challenges for Theory and Practice", Augsburg, 29-30 June 2001

Sub-theme 31 „Exploring Horizons of Business Network Research“ for the 17<sup>th</sup> European Group of Organization Studies (EGOS) Colloquium, Lyon, 5-7 July 2001

Workshop of German Academy of Management Educational Program for Assistant Professors "Publishing Internationally", Hannover, 1-2 February 2002

Sub-theme 4 „The Dynamics of Networks“ for the 18<sup>th</sup> European Group of Organization Studies (EGOS) Colloquium, Barcelona, 4-6 July 2002

International conference on ‘Corporate Governance and Firm Organization: Nexuses and Frontiers’, Bocconi University, Milan, 5-7 December 2002 (co-organized with Anna Grandori, Bocconi University, and Nicolai Foss, Copenhagen Business School)

Workshop of German Academy of Management, Organization Studies Division, "New Developments in Organizational Research", Augsburg, 27-28 February 2003

Sub-theme 02 “Unlocking Biotechnology”, 21<sup>st</sup> European Group of Organization Studies (EGOS) Colloquium, Berlin, June 30 – July 2, 2005

Co-organizer OMT Junior Faculty Paper Development Workshop, Annual Academy of Management Meeting, San Antonio, TX, 13 August 2011

Co-organizer OMT Doctoral Consortium, Annual Academy of Management Meeting, Philadelphia, PA, 01 August 2014

Sub-theme Sub-theme 29: “Innovation, Networks, Entrepreneurship, and Technology” for the 36<sup>th</sup> European Group of Organization Studies (EGOS) Colloquium, July 2-4, 2020, in Hamburg

## **Publications** (as of January 2020)

### *Monographs*

- 1) Organisationskultur: Ein neues Forschungsprogramm? Wiesbaden: Gabler 1985
- 2) Internationale Regierungsorganisationen - Eine institutionenökonomische Analyse. Habilitationsschrift, Mannheim 1993

### *Edited Volumes*

- 1) Organisationstheorien. 8<sup>th</sup> edition, Stuttgart (Kohlhammer) 2019 (with Alfred Kieser)
- 2) Interorganizational Relations. 5 Volumes. Los Angeles, CA: Sage, 2013 (with Steve Cropper and Peter Smith Ring)
- 3) The Oxford Handbook of Inter-Organizational Relations. Oxford: Oxford University Press, 2008 (with Steve Cropper, Chris Huxham, and Peter Smith Ring). Portuguese edition, Bookman Publishers 2014
- 4) Biotechnology: Its origins, organization, and outputs. Special Issue of *Research Policy*, vol. 36, no. 4, 2007: 433-590 (with Walter W. Powell)

- 5) *Die Betriebswirtschaft* (Co-editor January 2000 - today), Chief Editor January 2004 - February 2007
- 6) Die Anwendung der Kausalanalyse in der betriebswirtschaftlichen Forschung, *Die Betriebswirtschaft*, 66(6), 2006 (with Klaus Backhaus)
- 7) *The Formation of Inter-Organizational Networks*. Oxford: Oxford University Press, 1997 (paperback edition with new Forward 1999)
- 8) *The Construction, Forms, and Consequences of Industry Networks*. Guest-edited issue of *International Studies of Management & Organization*, vol. 27, no. 4, 1997-98 (with J. Carlos Jarillo)

#### *Articles in Refereed Journals*

- 1) Wie Unternehmen sich für Krisen wappnen können. *Der Betriebswirt*, 2020, 61(3), 151-168 (with Michael Kowarsch and Alexander Tarlatt)
- 2) Logics, leaders, lab coats: A multi-level study on how institutional logics are linked to entrepreneurial intentions in academia. *Journal of Management Studies*, 2020, 56(5): 929-965 (with Caren Klingbeil, Thorsten Semrau and Hendrik Wilhelm)
- 3) Organizational health. *Zeitschrift Führung + Organisation (ZFO)*, 87(3), 2018, 196-202 (with Jens Grundei, Gerhard Schewe)
- 4) Implikationen der Digitalisierung für die Organisation. In Krause, Stefan, and Pellens, Bernd (eds): *Betriebswirtschaftliche Implikationen der digitalen Transformation. Schmalenbachs Zeitschrift für betriebswirtschaftliche Forschung*, Special Issue, 2018, 72/17: 3-27. (with Jetta Frost, Jens Grundei, Markus Reihlen, Gerhard Schewe, Joachim Wolf)
- 5) Organisationsmodelle für Innovation. *Schmalenbachs Zeitschrift für betriebswirtschaftliche Forschung*, 2017, 69(1): 81-109 (mit Arbeitskreis Organisation der Schmalenbachgesellschaft für Betriebswirtschaft e.V.).
- 6) To continue or not to continue? Drivers of recurrent partnering in temporary organizations. *Organization Studies*, 2016, 37(12): 1861-1895 (with Indre Maurer).
- 7) The variety of governance structures beyond market and hierarchy. *Journal of Management*, 2016, 42(6): 1491-1529 (with Leon Oerlemans).
- 8) What drives the allocation of specific investments between buyer and supplier? *Journal of Business Research*, 2015, 68(2): 415-424 (with Thorsten Semrau).
- 9) Connections count: How relational embeddedness and relational empowerment foster absorptive capacity. *Research Policy*, 2014, vol. 43(2): 318– 332 (with Indre Maurer)
- 10) Learning in project-based organizations: The role of project teams' social capital for overcoming barriers to learning. *International Journal of Project Management*, 2013, 31(2): 239-251 (with Vera Bartsch and Indre Maurer)
- 11) Entwicklungslinien zukünftiger organisatorischer Strukturen und Prozesse - Antworten auf gesellschaftliche Trends und Herausforderungen. *Zeitschrift Führung und Organisation*, 2012, 81(5): 329-335. (with members of Arbeitskreis Organisation, Schmalenbachgesellschaft)

- 12) Packing more punch? Developing the field of interorganizational relations. *International Journal of Strategic Business Alliances*, 2011, 2(3): 153-170 (with Steve Cropper, Chris Huxham and Peter Smith Ring)
- 13) The value of intra-organizational social capital: how it fosters knowledge transfer, innovation performance and growth. *Organization Studies*, 2011, 32(2): 1-29. (with Indre Maurer and Vera Bartsch)
- 14) Biotechnology: Its origins, organization, and outputs. *Research Policy*, 2007, 36(4): 433-437 (with Walter W. Powell)
- 15) The dynamics of social capital and their performance implications: Lessons from biotechnology start-ups. *Administrative Science Quarterly*, 2006, 51(2): 262-292 (with Indre Maurer)
- 16) The dynamics of inter-organizational relationships. *Research in the Sociology of Organizations*, 1999, vol. 16: 31-56.
- 17) Networking network studies: An analysis of conceptual configurations in the study of inter-organizational relationships. *Organization Studies*, 1998, 19(4): 549-583 (with Amalya Oliver)
- 18) The construction, forms, and consequences of industry networks. *International Studies of Management & Organization*, 1997-98, 27(4): 3-21 (with J. Carlos Jarillo)
- 19) The framing of organizational cultures. *Research in the Sociology of Organizations*, 1995, vol. 13: 129-170 (in Italian translation published in: *Il pensiero organizzativo europeo*, a cura di Samuel B. Bacharach, Pasquale Gagliardi e Bryan Mundell. Milano: Guerini e Associati 1995: 169-121)
- 20) Die Einführung innovativer Informationssysteme. *Zeitschrift Führung und Organisation (ZFO)*, 1991, 60(2), : 99-106.
- 21) Computer integrated manufacturing as a two-edged sword. *International Journal of Operations and Production Management*, 1989, 9(2): 69-92 (with Manfred Lieb)
- 22) Die Europäischen Gemeinschaften: Ihre institutionelle Struktur, Verwaltungsorganisation, Verwaltungsverfahren und Finanzen. *Wirtschaftswissenschaftliches Studium*, 1989, 18(7): 357-370.
- 23) Organisationsentwicklung. *Die Betriebswirtschaft*, 1988, 48(4): 530-532.
- 24) Warum Organisationskultur? *Zeitschrift für Organisationsentwicklung*, 1985, 4(4): 1-10.
- 25) Understanding organizations: The poetic mode. *Journal of Management*, 1985, 11(2): 51-62.

#### *Other Articles*

- 1) Organisation von Innovationen: Balance von Bestands- und neuartigen Geschäften. In: *Audit Committee Quarterly*, Heft 1, 2015, S. 10-13 (mit Ludger Becker)
- 2) Datenaustausch sichert Vorteile im Wettbewerb. In: *Handelsblatt*, Nr. 43, 1./2. März.1991, S. D6



*Book Chapters*

- 1) Netzwerktheorie. In: Kieser, A., Ebers, M. (Hrsg.), *Organisationstheorien*. 8<sup>th</sup> ed., Kohlhammer: Stuttgart, 2019: 391-412 (mit Indre Maurer)
- 2) Institutionenökonomische Theorien der Organisation. In: Kieser, A., Ebers, M. (Hrsg.), *Organisationstheorien*. 8<sup>th</sup> ed., Kohlhammer: Stuttgart, 2019: 196-257 (mit Wilfried Gotsch)
- 3) Interorganizational Relationships and Networks. In: James D. Wright (editor-in-chief), *International Encyclopedia of the Social & Behavioral Sciences*, 2nd edition, Vol 12. Oxford: Elsevier, 2015: 621–625.
- 4) Williamson (1985): The Economic Institutions of Capitalism. In: Stefan Kühl (Hrsg.), *Schlüsselwerke der Organisationsforschung*. Wiesbaden: Springer, 2015: 748-751.
- 5) Editors' introduction. In: *Interorganizational Relations*. Edited by Steve Cropper, Mark Ebers and Peter Smith Ring. 5 Volumes. Los Angeles, CA: Sage, 2013: xxi – xliv. (with Steve Cropper and Peter Smith Ring)
- 6) Organisation: Management von Strukturen und Wandel. In: *Betriebswirtschaft für Führungskräfte*, edited by Walter Busse von Colbe, Adolf G. Coenenberg, Peter Kajüter, Ulrich Linnhoff and Bernd Pellens. Stuttgart (Schäffer Poeschel), 4. ed., 2011, pp 170-205. (with Indre Maurer and Matthias Graumann). Appeared in Chinese translation 2016.
- 7) Introducing Inter-organizational Relations. In: *The Oxford Handbook of Inter-Organizational Relations*, edited by Steve Cropper, Mark Ebers, Chris Huxham, and Peter Smith Ring. Oxford: Oxford University Press, 2008: 3-21. (with Steve Cropper, Chris Huxham, and Peter Smith Ring)
- 8) The Field of Inter-organizational Relations: A Jungle or an Italian Garden? In: *The Oxford Handbook of Inter-Organizational Relations*, edited by Steve Cropper, Mark Ebers, Chris Huxham, and Peter Smith Ring. Oxford: Oxford University Press, 2008: 3-21. (with Steve Cropper, Chris Huxham, and Peter Smith Ring)
- 3) Unternehmensentwicklung. In: *Handwörterbuch der Betriebswirtschaft*. Hrsg. von Richard Köhler, Hans-Ulrich Küpper und Andreas Pfingsten. 6. Aufl., Stuttgart (Schaeffer-Poeschel Verlag) 2007, Sp. 1789-1801. Zugleich erschienen in: *Handelsblatt Wirtschaftslexikon*, Band 11, Stuttgart 2006 (Schaeffer-Poeschel), S. 5769-5777.
- 4) Institutionenökonomische Theorien der Organisation. In: Alfred Kieser und Mark Ebers (Hrsg.), *Organisationstheorien*. Stuttgart: Kohlhammer, 6. Aufl. 2006, S. 206-258. (with Wilfried Gotsch)
- 5) Herausforderungen grenzüberschreitender M&A. In: Bernd Wirtz (Hrsg.): *Handbuch Mergers & Acquisitions*. Wiesbaden (Gabler) 2006, S. 131-156. (with Andreas Böhringer, Ilka Bukowsky und Indre Maurer)
- 6) Kontingenzansatz. In: *Handwörterbuch Unternehmensführung und Organisation*, hrsg. von Georg Schreyögg und Axel v. Werder, 4. Aufl., Stuttgart (Schaeffer-Poeschel) 2004, Sp. 653-667.
- 7) Interorganizational relationships and networks. In: *International Encyclopedia of the Social & Behavioral Sciences*, ed. by Neil J. Smelser and Paul B. Baltes. Amsterdam u.a. (Elsevier Science) 2001, S. 7855-7860.

- 8) Property-Rights-Ansatz. In: Rolf Bühner (Hg.), Management-Lexikon. München (Oldenbourg) 2001, S. 633-635.
- 9) Strukturwandel und Steuerungsformen von Netzwerken in der deutschen Bauindustrie. In: Jörg Sydow / Arnold Windeler (Hrsg.): Steuerung von Netzwerken - Konzepte und Praktiken. Opladen 2000 (Westdeutscher Verlag), S. 251-279. (with Martin Hermes, Martin Matzke und Andreas Mehlhorn)
- 10) Artikel über "Kieser, Alfred/Kubicek, Herbert: Organisation. 1. Auflage, Berlin und New York 1977". In: Klaus Türk (Hrsg.), Hauptwerke der Organisationstheorie. Wiesbaden (Westdeutscher Verlag) 2000, S. 154-157.
- 11) Artikel über "Williamson, Oliver E.: The Economic Institutions of Capitalism. Firms, Markets, Relational Contracting. New York 1985". In: Klaus Türk (Hrsg.), Hauptwerke der Organisationstheorie. Wiesbaden (Westdeutscher Verlag) 2000, S. 336-339.
- 12) Explaining inter-organizational network formation. In M. Ebers (Ed.), The Formation of Inter-organizational Networks. Oxford: Oxford University Press, 1997, S. 3-40
- 13) The forms, costs and development dynamics of inter-organizational networking. In M. Ebers (Ed.), The Formation of Inter-organizational Networks. Oxford: Oxford University Press, 1997, S. 265-286. (with Anna Grandori)
- 14) Organisationskultur und Führung. In: Handwörterbuch der Führung, hrsg. von Alfred Kieser, Gerhard Reber und Rolf Wunderer. 2., neu gestaltete und ergänzte Aufl., Stuttgart: Schäffer-Poeschel 1995, Sp. 1664-1682
- 15) Die Gestaltung interorganisationaler Informationssysteme - Möglichkeiten und Grenzen einer transaktionskostentheoretischen Erklärung. In: Management interorganisationaler Beziehungen, hrsg. v. Jörg Sydow und Arnold Windeler. Opladen: Westdeutscher Verlag, 1994, S. 22-48
- 16) Organisationstheorie, situative. In: Handwörterbuch der Organisation, hrsg. von Erich Frese, 3. Aufl. Stuttgart: Poeschel, 1992, Sp. 1817-1838
- 17) Strategic applications of integrated information systems. In: Ewan Sutherland and Yves Morieux (Eds.), Business Strategy and Information Technology. London, New York: Routledge, 1991, S. 131-146. (with Hans-Dieter Ganter)
- 18) CAD-Implementierung als Vorbereitung zur Einführung eines integrierten Informationssystems - Entscheidungsprämissen und Implementierungsstrategie. In: Michael Kleinaltenkamp und Klaus Schubert (Hrsg.), Entscheidungsverhalten bei der Beschaffung Neuer Technologien. Berlin: Erich Schmidt, 1990, S. 83-108. (with Hans-Dieter Ganter)
- 19) Kostenvorteile des Querverbands - Eine transaktionskostentheoretische Betrachtung. In Reinbert Schauer (Hrsg.): Der kommunale Querverbund aus der Sicht von Theorie und Praxis. Baden-Baden: Nomos 1989, S. 113-126
- 20) Organisationskultur der Bildungsverwaltung. In: Organisationskultur der Bildungsverwaltung: Das Bildungswesen im Konflikt zwischen Bildungszielen und Verwaltungshandeln. 8. Jahrestagung der Deutschen Gesellschaft für Bildungsverwaltung vom 1.-3.10.1987 in Mannheim, hrsg. von der Deutschen Gesellschaft für Bildungsverwaltung, Frankfurt/M.- Bochum 1988, S. 10-29

- 21) Der Aufstieg des Themas "Organisationskultur" in problem- und disziplingeschichtlicher Perspektive. In: Eberhard Dülfer (Hrsg.): Organisationskultur - Phänomen, Philosophie, Technologie. Stuttgart: Poeschel 1988, S. 23-47 [2. erw. Aufl. 1991, S. 39-63]
- 22) Organisation, Organisationsstruktur und organisatorische Gestaltung. In: Angewandte Psychologie, hrsg. von Dieter Frey, Carl Graf Hoyos und Dagmar Stahlberg. München - Weinheim: Psychologie Verlags Union 1988, S. 41-64. (with Alfred Kieser)
- 23) Führungsanspruch und Führungswirklichkeit in der Wirtschaft. In: Veränderte Wertorientierung - Auswirkungen auf Bundeswehr und Wirtschaft. 2. Fürstfeldbrucker Symposium für Führungskräfte aus Bundeswehr und Wirtschaft am 4./5. Juli 1986, hrsg. vom Bildungswerk der Bayrischen Wirtschaft e.V., bbw-Dokumentationsreihe Nr. 6, 1987, S. 81-86
- 24) Organisationskultur und Führung. In: Handwörterbuch der Führung, hrsg. von Alfred Kieser, Gerhard Reber und Rolf Wunderer. Stuttgart: Poeschel 1987, Sp. 1619-1630
- 25) Stichworte: Beobachtung, Bewertungstechnik, Dokumentenanalyse, Erhebungstechniken in der Organisationsforschung, Kreativitätstechnik, Organisationsänderung, Organisationsänderungsprozeß, Organisationsentwicklung, Organisationsgestaltung, Organisationsmethoden, Organisationsstruktur, Organisationsprinzipien, Reorganisationsprojekt, Selbstaufschreibung, u.a.m.. In: Vahlens großes Wirtschaftslexikon, hrsg. von Erwin Dichtl und Otmar Issing. München: Vahlen 1987
- 26) Kostenrechnungssysteme für das Verlagswesen. In: Manfred Krüger: Zu den Rechenwerken beim elektronischen Publizieren technisch-wissenschaftlicher Verlagserzeugnisse, hrsg. von der Gesellschaft für Information und Dokumentation mbH (GID). Frankfurt/M.: IDD Verlag für Internationale Dokumentation Flach 1986, S. 100-112
- 27) Organisationsprinzipien. In: Handwörterbuch der Betriebspsychologie und Betriebssoziologie, hrsg. von Paul G. von Beckerath, Peter Sauermann und Günter Wiswede. Stuttgart: Enke 1981, S. 294-297. (with Alfred Kieser)
- 28) Aufgaben und Ziele der Organisationsforschung; In: Organisationstheoretische Ansätze, hrsg. von Alfred Kieser. München: Vahlen, 1981, S. 1-24.

*Conference Presentations with double-blind review process*

- 1) Employee and market reactions to acquisitions and downsizing. 76<sup>th</sup> Academy of Management Meeting, Atlanta, 6-8 August 2017 (with Nicola Mirc, Philippe Very, Norbert Steigenberger)
- 2) Employee and market reactions to acquisitions and downsizing. European Academy of Management Meeting, Glasgow, 21-24 June 2017 (with Nicola Mirc, Philippe Very, Norbert Steigenberger)
- 3) Fissuring the ivory tower: Organizational-level entrepreneurial logic, leader behavior, and researchers' entrepreneurial intentions, New Institutionalism Workshop 2017, Jerusalem, 19-20 March 2017 (with Caren Klingbeil and Thorsten Semrau)
- 4) Making sense of conceptual fields: The combination of facet theory and network analysis. 15<sup>th</sup> International Facet Theory Conference, New York City, NY, 16-19 August, 2015 (with Amalya Oliver)

- 5) The best and the rest: How firm status diminishes the positive performance effects of ambidexterity. 74<sup>th</sup> Academy of Management Meeting, Vancouver, 8.-11. August 2015 (with Isabella Reichert)
- 6) Internal institutional contexts, leadership, and researchers' entrepreneurial intentions. 74<sup>th</sup> Academy of Management Meeting, Vancouver, 8.-11. August 2015 (with Caren Klingbeil and Thorsten Semrau). Published in Academy of Management Annual Meeting Best Paper Proceedings.
- 7) Research organizations' internal institutional context, leadership, and researchers' inclination towards academic entrepreneurship. 30th EGOS Colloquium, Sub-theme 25: Entrepreneurs, Networking and Clusters: A Multi-Level Perspective. Rotterdam, Netherlands, 03.-05. July 2014 (with Karen Klingbeil and Thorsten Semrau)
- 8) The paradox of goal-setting and goal achievement in PMIs – why the wrong firms set ambitious goals. 30th EGOS Colloquium, Sub-theme 20: M&A Activity in Times of Turbulence: Reshaping Environments, Organizations and Individuals? Rotterdam, Netherlands, 03.-05. July 2014 (with Norbert Steigenberger)
- 9) Embedding temporary organizations into their past, present and future. 30th EGOS Colloquium, Sub-theme 37: Studying Project-based Organizing through a Temporal Lens. Rotterdam, Netherlands, 03.-05. July 2014 (with Indre Maurer)
- 10) How ambidexterity in network development affects new venture performance. 71<sup>st</sup> Academy of Management Meeting, Boston, MA, 03.-07. August 2012 (with Thorsten Semrau and Stefan Sigmund).
- 11) Exploration and exploitation in network development: How ambidexterity affects new venture performance. Jahrestagung Kommission TIE im Verband der Hochschullehrer für Betriebswirtschaft, Berlin, 10. -11. November 2011 (with Thorsten Semrau and Stefan Sigmund).
- 12) Connections count: How embeddedness drives product innovation by augmenting absorptive capacity. 70<sup>th</sup> Academy of Management Meeting, San Antonio, TX, 12.-16. August 2011 (with Indre Maurer)
- 13) Exploration and exploitation in network development: How ambidexterity affects new venture performance. 27<sup>th</sup> EGOS Colloquium, sub-theme 51: Organizational networks in flux, Gothenburg, 7.-9. July 2011 (with Thorsten Semrau and Stefan Sigmund).
- 14) Connections count: How embeddedness drives product innovation by augmenting absorptive capacity. Jahrestagung Kommission Organisation im Verband der Hochschullehrer für Betriebswirtschaft, Berlin, 23.-25. Februar 2011 (with Indre Maurer)
- 15) Enhancing exploratory innovation: The roles of external and internal relationships, inter-organizational knowledge transfer, and absorptive capacity. 26th EGOS Colloquium, sub-theme 2: New Directions in Organizational Network Theory and Research, Lisbon, 1.-3. July 2010 (with Indre Maurer).
- 16) How can we explain who makes specific investments: Buyer or supplier? 69<sup>th</sup> Academy of Management Meeting, Chicago, 7.-11. August 2009 (with Thorsten Semrau).
- 17) Hybrids or Distinct Organizational Forms? An Empirical Analysis of the Spectrum of Governance Structures beyond Market and Hierarchy. 25<sup>th</sup> EGOS Colloquium, sub-theme 45: Energizing the Study of Organizations and Organizing I, Barcelona, Spain, 2.-4. July 2009 (with Leon Oerlemans)

- 18) When, why, how and with what effects do what types of networks evolve (differently)? 68<sup>th</sup> Academy of Management Meeting, Anaheim, 8.-13. August 2008, Professional Development Workshop “Network Evolution and Dynamics”, organized by Joel Baum and Ranjay Gulati, Organization and Management Theory Division.
- 19) Learning in Project-Based Organizations: How Project Members’ Social Capital Affects Effective Knowledge Transfer and Organizational Performance. ETH Zürich, 5. Juni 2008
- 20) Organizational and Relational Preconditions for Inter-organizational Learning in Project-based Organizations. 24th EGOS Colloquium, subtheme 33: Organizing Innovation by Collaborating: Exploring Inter-Organizational Relationships for Research and Technology Development, Amsterdam, 10.-13. July 2008 (with Indre Maurer)
- 21) Buyer or Supplier: Who Makes Specific Investments? A Comparative Assessment of Power-Based and Other Explanations. 24th EGOS Colloquium, subtheme 23: (Re-) Considering Forms of Power in Organization Studies, Amsterdam, 10.-13. July 2008 (with Thorsten Semrau)
- 22) The Institutional and Social Embeddedness of Governance Arrangements. 67<sup>th</sup> Academy of Management Meeting, Philadelphia, 4.-8. August 2007, paper session, Organization and Management Theory Division. (with Indre Maurer)
- 23) Power, Innovation and Governance in Project-Based Organizations. Symposium on “Governance In Temporary Organizations”, 67th Academy of Management Meeting, Philadelphia, 4.-8. August 2007.
- 24) Learning in Project-Based Organizations: How Project Members’ Social Capital Affects Effective Knowledge Transfer and Organizational Performance, 23rd EGOS Colloquium, sub-theme 2: Organizational Network Research: Learning and Performance in Organizational Networks, Vienna, 5–7 July 2007. (with Indre Maurer, Vera Bartsch, and Svenja Knöpfler)
- 25) The Institutional and Social Embeddedness of Governance Arrangements in Industrial Buyer-Supplier Relationships. 31. Workshop der wissenschaftlichen Kommission Organisation im Verband der Hochschullehrer für Betriebswirtschaft e.V., in München, 1 March 2007. (with Indre Maurer)
- 26) Markets, Hierarchies, and Beyond: Configurations of Inter-Organizational Governance Mechanisms. 65<sup>th</sup> Academy of Management Meeting, Hawaii, 5.-10. August 2005, paper session “Choose Your Friends Wisely: Governance and Interorganizational Relations”, Organization and Management Theory Division. (with Leon Oerlemans)
- 27) Dynamics of Social Capital and their Performance Implications: Lessons from Biotechnology Start-ups. 64<sup>th</sup> Academy of Management Annual Meeting, New Orleans, Louisiana, August 6-11, 2004, paper session (IPC) #827. (with Indre Maurer)
- 28) Governance structures of intra- and inter-firm project organization and their learning effects. 19th EGOS Colloquium, Sub theme 4: Dynamics of networks, creativity and management of knowledge, Copenhagen, Denmark, 3-5 July 2003. (with Leon Oerlemans)
- 29) Overcoming social capital’s inertial forces: Case evidence from the German biotechnology industry. 18th EGOS Colloquium, Subtheme 4, Barcelona, 4-6 July 2002. (with Indre Maurer)

- 30) Der Einfluss von Vertrauen und Risikoneigung auf die Gestaltung inter-organisationaler Beziehungen. 26. Workshop der wissenschaftlichen Kommission Organisation im Verband der Hochschullehrer für Betriebswirtschaft e.V., in Lüneburg, 1. März 2002
- 31) How to Make Cross-Border Combinations and Strategic Alliances Work. 2001 Globalization Conference of the American Accounting Association and the Schmalenbach-Gesellschaft für Betriebswirtschaft, Berlin, 22-25 June 2001
- 32) How Trust and Risk Attitudes Impact the Choice of Inter-Organizational Governance Structures. 16th EGOS Colloquium, Helsinki, July 2-4, 2000, Subtheme 12, "Inter-organizational Relations and Networks: Theory at Work in Practice".
- 33) How to Control a Partner Successfully: A Conceptualization of Inter-Organizational Governance Structures and an Empirical Analysis of Their Effects. 15th EGOS Colloquium, Warwick, July 4-6, 1999, Subtheme 2 „Interorganizational Relations and Networks: Methodologies and Theories“.
- 34) European Airlines in Transition: A Comparative Assessment of Airlines' Alliances. EMOT Final Conference „European Management and Organisation in Transition“, Stresa, 11-14 September 1997. (with Petra Kugler)
- 35) A Network Analysis of Inter-Organizational Networking Literature. Academy of Management Annual Meeting, Boston, MA, 8-13 August 1997. (with Amalya Oliver)
- 36) Networking Network Studies - An Integrative Framing of Conceptual Dimensions in the Study of Inter-organizational Relationships. EMOT Workshop „Inter-firm Networks: Outcomes and Policy Implications“, Modena, 6-8 September 1996. (with Amalya Oliver)
- 37) The Governance Structures of Inter-organizational Networks: A Result of First or Second Order Structuring? EMOT Workshop „Dominant Institutions, Governance Structures and Work Systems“, Barcelona, 26-28 January 1996
- 38) Ties that Bind - Ties that Blind ? Strengths and Weaknesses of Horizontal Networking. EUREKA Conference 'Small and Medium Sized Enterprises: Technology Transfer and Co-operation for Technological Advantage', Lillehammer, 15-17 June 1994
- 39) Interorganisationale Informationssysteme - Eine transaktionskostentheoretische Betrachtung. 12. Wuppertaler Wirtschaftswissenschaftlichen Kolloquium (WWK), Bergische Universität Wuppertal, 17.-18. Dezember 1993
- 40) The Emergence, Forms, and Development Paths of Inter-organizational Information Technology Networks (Inter-organizational Systems - IOS). 11th EGOS Colloquium "The Production and Diffusion of Managerial and Organizational Knowledge", Paris, 6-8 July 1993
- 41) Transaction Scale and Scope: How Organizations Get Hooked on Interorganizational Systems. ESF Planning Workshop "Modes of International Integration of European Management and Organization", Milan, 11-12 June 1992
- 42) Unternehmenskultur: Eine Antwort auf betriebliche und wirtschaftliche Gegebenheiten. Vortrag auf der Tagung der Evangelischen Akademie Bad Boll "Unternehmen entdecken ihre Kultur", Bad Boll 14.-16. September 1988. Abgedruckt in: Protokolldienst Evangelische Akademie Bad Boll, Nr. 39/88, S. 1-7
- 43) Implementationsprobleme integrierter Informationssysteme in der Produktion. 12. Workshop der wissenschaftlichen Kommission für Organisation im Verband der Hochschullehrer für Betriebswirtschaft e.V., in Marburg, 24.-26. März 1988

- 44) The Two Worlds of Computer Aided Manufacturing. 8th Colloquium of the European Group for Organizational Studies (EGOS) in Antwerp, Belgium, 22-24 July, 1987. (with Ulrike Berger und Manfred Lieb)
- 45) Der Aufstieg der Organisationskulturforschung; zugleich ein Beitrag zu ihrem Niedergang. 11. Workshop der wissenschaftlichen Kommission für Organisation im Verband der Hochschullehrer für Betriebswirtschaft e.V., in Schleiden/Eifel, 2.-4. April 1987
- 46) The Rise of the Informal Economy: From Public Vices to Private Virtues? 7th Colloquium of the European Group for Organizational Studies, Stockholm, Sweden, June 12-14, 1985
- 47) Organizational Symbolism: Departures towards Romanticism. First International Conference on Organization Symbolism and Corporate Culture, Lund, Sweden, June 26-30, 1984
- 48) Probleme der organisationstheoretischen Technikforschung. 8. Workshop der wissenschaftlichen Kommission für Organisation im Verband der Hochschullehrer für Betriebswirtschaft e.V., in Schleiden/Eifel, 12.-14. April 1984
- 49) Organizational Strategies to Advance and to Implement Technology. 6th Colloquium of the European Group for Organizational Studies. Florence, November 3-5, 1983. (with Alfred Kieser)

*Invited Academic Presentations*

- 1) Dynamic Capabilities and their Antecedents: Heterogeneous Configurations for Operating Process Change. TU München, TUM School of Management, Entrepreneurship Research Institute, 21. November 2018
- 2) Die Organisation von Innovation im Unternehmen. Northrhine Westfalian Academy of Sciences and Arts, Düsseldorf, 16. September 2015
- 3) Transformationsmanagement in Unternehmen – Die Perspektive der Wissenschaft. Deutscher Betriebswirtschaftertag, Jahrestagung der Schmalenbachgesellschaft für Betriebswirtschaft e.V., Düsseldorf, 24./25. September 2014.
- 4) Wie ‚Vitamin B‘ Produktinnovationen fördert – Ergebnisse einer empirischen Untersuchung zum Wert sozialen Kapitals. Erich-Gutenberg-Arbeitsgemeinschaft Köln e.V., Wissenschaftliche Tagung „Netzwerke“, Köln, 29./30. November 2013.
- 5) Contextual vs. Temporal Ambidexterity in Network Development: Which Provides the Better Pathway to Enhancing Firms’ Financial Performance?, Institute for Advanced Studies, Hebrew University, Jerusalem, 16 January 2013.
- 6) Contextual vs. Temporal Ambidexterity in Network Development: Which Provides the Better Pathway to Enhancing Firms’ Financial Performance?, Recanati Business School, Tel Aviv University, 19 December 2012.
- 7) Contextual vs. Temporal Ambidexterity in Network Development: Which Provides the Better Pathway to Enhancing Firms’ Financial Performance? Technion, Haifa, 6 December 2012.
- 8) Der Einfluss sozialen Kapitals auf die Wettbewerbsfähigkeit von Unternehmen. Nordrhein-Westfälische Akademie der Wissenschaften, Klasse für Ingenieurs- und Wirtschaftswissenschaften, Düsseldorf, 14. Dezember 2011.

- 9) Institutional work in unwelcoming settings: Entrepreneurship in institutions for basic research. 6<sup>th</sup> Max Planck Summer Conference on Economy and Society “Bringing Organizations Back In: Bridging Economic Sociology and Political Economy”, 13-16 July 2011, Schloss Ringberg, Tegernsee.
- 10) The institutional and social embeddedness of governance arrangements. Workshop on “States and Markets”, Max Planck Institute for the Study of Societies, Cologne, 26 March 2009.
- 11) When, why, how and with what effects do what types of networks evolve (differently)? 68th Academy of Management Meeting, Anaheim, 8-13 August 2008, Professional Development Workshop “Network Evolution and Dynamics”, organized by Joel Baum and Ranjay Gulati, Organization and Management Theory Division.
- 12) Learning in Project-Based Organizations: How Project Members’ Social Capital Affects Effective Knowledge Transfer and Organizational Performance. ETH Zürich, 5 June 2008
- 13) Einige Beobachtungen zu Wechselwirkungen zwischen Organisation und IKT. Podiumsdiskussion „Wechselwirkungen zwischen Organisation und IKT - Was läuft gut, was könnte besser laufen in Forschung und Ausbildung?“ 32. Workshop der Kommission Organisation im Verband der Hochschullehrer für Betriebswirtschaft e.V., München, 21 February 2008
- 14) The KGP project. Advanced Institute of Management Workshop “International Collaborative Research: Planning for Impact”, University of Bath, 3-4 December 2007
- 15) Chancen und Risiken des Outsourcing. 8. Schmalenbach Unternehmerforum der Schmalenbach-Gesellschaft Deutsche Gesellschaft für Betriebswirtschaft e.V., Halver, 17 November 2006.
- 16) Knowledge, Governance, and Projects. Advanced Institute of Management Workshop on Comparative International Research (CIR) Methodologies, London Business School, London, 10 November 2006
- 17) Configurations of Governance Structures in IORs. British Academy of Management Special Interest Group on Inter-Organizational Relations, Strathclyde University, 1 November 2006.
- 18) The Field of IOR – A Jungle or an Italian Garden? British Academy of Management Special Interest Group on Inter-Organizational Relations, London Business School, 12 June 2006.
- 19) The Dynamics of Social Capital. Advanced Institute of Management Senior Fellows Meeting, London Business School, UK, 9 June 2006.
- 20) The Influence of Goodwill- and Competence-based Trust on the Governance of Inter-Organizational Relations. Graduate School of Business, Strathclyde University, Glasgow, UK, 6 June 2006.
- 21) The Dynamics of Social Capital. Faculty of Economics, Bologna University, Italy, 18 May 2006.
- 22) Configurations of Inter-organizational Governance Structures. Tilburg University, 15 March 2005.



- 23) Why are some firms more profitable than others? German Study Group, Minda de Gunzburg Center for European Studies, Harvard University, Cambridge, MA, 17 April 2002.
- 24) How different types of trust and attitudes towards risk affect the efficient design of inter-organizational governance structures. Harvard Business School, Spring 2002  
Organizational Behavior Seminar Series, Boston, MA, 12 April 2002.
- 25) How to Make Cross-Border Combinations and Strategic Alliances Work. 2001  
Globalization Conference of the American Accounting Association and the Schmalenbach-Gesellschaft für Betriebswirtschaft, Berlin, 22-25 June 2001
- 26) The Dynamics of Inter-Organizational Relationships. Workshop "Research and Practice in Inter-organizational Collaboration", McGill University, Montreal, Canada, 4 April 1998
- 27) Transaction scale and scope: How organizations get hooked on interorganizational systems. ESF Planning Workshop "Modes of International Integration of European Management and Organization", Milan, 11-12 June 1992